



## IHK Academy International

### Your partner in international training

The IHK Academy International is your reliable partner when it comes to acquiring important vocational qualifications, implementing them directly and remaining competitive. Whether you are an apprentice, specialist or manager looking for the right educational offer for your next career step or an entrepreneur wanting to advance your business - the IHK Academy International offers you a wide range of attractive training opportunities. Put your education in the hands of experienced professionals. Our trainers are longstanding practitioners and stand for the highest level of expertise in your field.

German Vocational Training System

Germany in theory and practice

Seminars on international business topics (German or English)



## German Vocational Training System

### **Dual Vocational System**

The training provides extensive knowledge of the dual vocational training system in Germany. The training programme includes visits to players in dual vocational training as well as advanced workshops and training courses. The duration of the training course varies between 3 and 5 days. An IHK Certificate can be acquired depending on the duration and scope.

### **Continuing Training courses**

In cooperation with local partners, employees can undergo training based on the German business administrator and master of crafts training. Shorter seminars or various specialised seminars are also possible.

### **Train the Trainer**

Trainers and partners of vocational training are trained in both the technology and the teaching technique in their respective fields in a train-the-trainer seminar. An IHK Certificate can be acquired depending on the duration and scope. The training is held on site and in Bavaria.



## Germany in theory and practice

For many countries around the world, Germany is an interesting and important trade partner and the door to Europe.

The seminar series “Germany in Theory and Practice” offers participants three-day modules on selected topics relating to Germany’s business sector. On two of the three days, specialty trainers and experts convey extensive know-how in presentations and training sessions, while the third day is used to visit German companies that provide insight into the practical application of the material learnt. This ensures optimal linking of theory to practice – and prepares you perfectly for German business practice.



## Seminars on international business topics (German or English)

### Seminars “Foreign Business” (German)

For example: Customs Regulations, Origin of goods and preferences, Sales tax regulations for the international exchange of goods and services, Efficient organisation of imports.

### Seminars in English

For example: Project Management Essentials, Successful Business Negotiation, Leadership and Communication, Agile Project Management, Fit for Business with Germany

### IHK Certificate seminar “China Manager” (German)

The China Manager IHK qualification provides comprehensive knowledge of the economic, political, legal and cultural conditions and circumstances in China. All essential aspects of foreign trade as well as the establishment of a branch office in the People’s Republic of China are discussed.

## Contact



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## Our team



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## About us



The IHK Academy Munich and Upper Bavaria has 150 employees and offers courses and seminars of practical relevance. With more than 1,200 events per year the IHK Academy is one of the biggest training providers in Upper Bavaria. It focuses on management training, specialised seminars as well as practical courses for career advancement training.



Since 2003 the Academy has also been conducting international training courses for clients from more than 20 countries all over the world. The training seminars of the IHK Academy International are held in Munich or in our conference hotel in Westerham (30 km south of Munich) or on site abroad.

The IHK Academy Munich and Upper Bavaria is a 100% subsidiary of the Chamber of Industry and Commerce (IHK) for Munich and Upper Bavaria. The IHK for Munich and Upper Bavaria is the biggest IHK of Germany with about 390,000 member companies. Apart from that the chamber is one of the biggest networks of companies in Europe.